## **CEPF Final Project Completion Report**

Instructions to grantees: please complete all fields, and respond to all question below.

Organization Logal Name	NGO Center for Protection and Research of					
Organization Legal Name	Birds of Montenegro					
Project Title	Ulcinj Salina as an Ecotourism Destination					
CEPF GEM No.	62735					
Date of Report	09.06.2017					

**CEPF Hotspot:** Mediterranean Basin

**Strategic Direction:** 1.3 Support for local stakeholders to advance and benefit from nature-based tourism through the diversification of tourism related activities and generation of alternative livelihoods.

**Grant Amount:** 195.210,10 USD

**Project Dates**: 01.06.2013 – 31.03.2017

#### List of abbreviations:

**BLI** - BirdLife International

CEO - Chief executive officer

**CEPF - Critical Ecosystem Partnership Fund** 

**CSO - Civil Society Organizations** 

**CZIP -** Center for Protection and Research of Birds

**DC** – Diplomatic corps

**DOPPS** – BirdLife Slovenia

**EBWD** - European Bird Watching Day

**Eco** – Ecological

**Educo** – Educational

**EIA -** Environmental Impact Assessment

EMP - Environmental Management Plan

**EP -** European Parliament

EPA - Environmental Protection Agency of Montenegro

**EU** - European Union

**EUD** - European Union Delegation

GIZ - German development agency

IBA - Important Bird and Biodiversity Area

IUCN - International Union for Conservation of Nature

**IWC - International Waterbird Census** 

**LIPU -** The Italian League for Bird Protection – BirdLife Italy

MoU - Memorandum of understanding

MSJA - Association Dr. Martin Schneider Jacoby

NP - National Parks

TO - Tourist organization

**ToR -** Terms of reference

**TV** – Television

**UNDP - United Nations Development Programme** 

**US** – United States

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- 1. Implementation Partners for this Project (list each partner and explain how they were involved in the project)
- Environmental Protection Agency of Montenegro (EPA) CZIP signed the Memorandum of Cooperation with EPA in regard to protection, research and promotion of IBAs in Montenegro. EPA conducted monitoring of biodiversity on Ulcinj Salina, revised Study on Protection of Ulcinj Salina, participated in each of the three international conferences and the round table "Ulcinj Salina how to proceed?". Also, together with CZIP, EPA organized field visit for representatives of IUCN and European EPAs and participated in each event organized by CZIP.
- Tourist organization of Ulcinj (TO Ulcinj) CZIP signed the Memorandum of Cooperation with TO Ulcinj on collaboration in the area of protection and promotion of Ulcinj Salina. TO Ulcinj included Salina in its tourist offer and promoted it as ecotourism destination trough different promo materials, such as postcards, city maps, brochures that describe Salina as birdwatching site. TO Ulcinj assisted in organizing interviews with locals and in choosing relevant candidates to be trained as local guides for Ulcinj Salina. TO Ulcinj helped CZIP with distribution of 1500 leaflets about Ulcinj Salina in 4 different languages (English, Montenegrin, German and Albanian). Leaflets were distributed from six info points in the Municipality of Ulcinj. In addition, TO Ulcinj used opportunity to promote Salina on tourism fairs all around Europe. Moreover, TO took part in almost all events organized by CZIP.
- Municipality of Ulcinj initiated designation process of Ulcinj Salina and revision of the Study on Protection of Ulcinj Salina; it also organized several round tables about Ulcinj Salina as protected site, as well as meetings with key stakeholders, such as relevant ministries, bankruptcy management of Salina, etc.
- Embassies of Poland, Germany and France advocated for protection of Salina. Since EBWD (Euro BirdWatch Day) organized within this project 2014, these embassies have been actively involved in diplomatic activities directly linked to protection of Ulcinj Salina. In 2016 ambassadors of Poland, Germany and France were replaced. CZIP constantly works on it to involve new ambassadors in process of advocating for Ulcinj Salina. However, they do not show as much interest as their previous colleagues.

Embassies of USA, Greece, Macedonia, Croatia, Hungary and the Delegation of the EU to Montenegro, have supported protection of Ulcinj Salina and have been involved in diplomatic activities linked to the protection of the site. They also participated in international conferences. Ambassadors of USA and Greece gave speeches on the II and III international conferences.

• Association Dr. Martin Schneider Jacoby was established in May 2016. Initiators of the association are former German Ambassador Gudrun Steinacker, CZIP, former Vice-President of the Municipality of Ulcinj, Zenepa Lika and Euronatur. As the aim of the Association is to promote the protection of Ulcinj Salina and its Ramsar designation, we closely cooperate on many activities.

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#### **Conservation Impacts**

# 2. Describe how your project has contributed to the implementation of the CEPF investment strategy set out in the ecosystem profile

Project "Ulcinj Salina as an Ecotourism Destination" contributed to the implementation of the CEPF investment strategy in the following:

- Monitoring of birds on monthly basis was conducted by CZIP staff
- Monitoring of illegal hunting and poaching on territory of Ulcinj Salina was conducted in 4 hunting seasons (2013/2014, 2014/2015, 2015/2016 and 2016/2017) and this was the way to decrease the number of hunters on Ulcinj Salina
- Collected data were presented trough Draft of Study for Protection of Ulcinj Salina to decision makers and all relevant stakeholders
- Meetings, round tables and international conferences with purpose of protection of Ulcinj Salina were organized by CZIP, what resulted in success of promotion and rising awareness about the problem of Ulcinj Salina on national and international level
- Advocating of CZIP, embassies, EU Delegation, conventions, international and national CSOs for protection of Ulcinj Salina (addressing decision makers: Government, Ministries and other institutions)
- Monitoring of designation process of Ulcinj Salina, formal protection and advocating for proper Management Plan of Ulcinj Salina.
- Active cooperation with the embassies, European Commission and international conventions with a purpose to protect Ulcinj Salina
- Organization of field visits to Ulcinj Salina for schools, embassies, ministries, conventions, international, national CSOs and others
- Promoting the profile of the site to the public via promotion in media, TV appearance, billboards, lectures in schools and kindergartens, presentation on Birdwatching Fair in Comacchio in Italy, web site and promo video of Ulcinj Salina, distribution of the leaflets conducted by TO Ulcinj (from info points), as well as by restaurants and accommodation facilities in Ulcinj
- Participation in public hearings on Spatial Plan of Ulcinj Municipality and Spatial Plan for coastal zone of Montenegro

#### 3. Summarize the overall results/impact of your project

During the project implementation, Ulcinj Salina went through many stages on more fields: salt production, ecosystem services, tourism development and promotion, as well as nature protection. From the place important for local economy, it became site recognized from Montenegrin citizens as a national symbol of richness of biodiversity.

When project started with the implementation, Salina was a plant that went bankrupt, but it was still producing salt. Although some initiatives for promoting Ulcinj Salina as an eco-tourism destination existed earlier, this project was the first one to offer systematized concept of tourist offer based on valorisation of biodiversity. Moreover, for the first time Saline was initiated to be included in the official offer of the TO Ulcinj. On the other hand, Salina was recognized as important site for birds on international level, but on the national level, even in local Government, there was lack of understanding of Salinas's importance and willingness of its protection.

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Nowadays the Factory is closed, there is no salt production and Salina is still not protected – and it is so due to lack of political will, despite that all decision makers on local and national level are completely aware of its importance and have mandatory request from EUD to protect it. On the other hand, Salina is recognized not only on national, but also on international level as a site of extremely high potential for eco-tourism development.

To summarize, the main impact of our project is, first of all, to make Salina's importance and potentials visible to a wider public, and afterwards to raise awareness of the hot issues and putting problems that occur in the centre of happenings in Montenegrin society.

The main result of the second part of the project was preventing conversion of the Salina into mass tourism complex.

The impacts mentioned above were achieved through numerous activities. Bellow we will list some of the most important results:

- Raised awareness about biodiversity richness and cultural value of Ulcinj Salina on local, national and international level and great support obtained from the public on the national level, international embassies, conventions, international NGOs, as well as from local and international media representatives. Ulcinj Salina case and values are recognized in public at the national level and people who visited Salina have been advocating for protection of the site. Media representatives are very focused on Ulcinj Salina case and all stakeholders are constantly updated about situation on site.
- Developed Study of Protection of the site (currently the final stage of the separate project is being implemented)
- Ramsar form was filled in and submitted to the Ministry
- Involvement of different stakeholders (travel agencies, owners of local apartments and restaurants, local people...) interested in organizing visits to Salina; CZIP supports, promotes and even organizes visits to Salina
- Five locals were trained to be guides for Salina. Locals are familiar with biological and cultural values of Ulcinj Salina and potentials for development of tourism in the area.
- More than 5.000 people, guided by CZIP staff or trained guides, visited Salina in the period of Project implementation. There is no available data on number of Salina visitors that were not guided by CZIP.
- Promotion and raising awareness about Ulcinj Salina in schools and kindergartens is one
  of the most important activities conducted by CZIP. CZIP staff organized presentation of
  Salina values for children and field visits to Salina.
- Touristic infrastructure originally planned by the project was set up and repaired in 2013 and 2014.
- Ulcinj Salina was pointed out as one of the most important issues in Montenegro's preaccession process. Delegation of the EU to Montenegro and its Head have been constantly involved in the process of protection.

Planned Long-term Impacts - 3+ years (as stated in the approved proposal)

List each long-term impact from Grant Writer proposal

Proclaiming Salina for the protected area and water management as a result is a long-term effect of the second phase of the project. Intense work on the mitigation of illegal hunting and proclamation of Salina for the protected area is expected to decrease the number of poachers. This is especially important as the Ministry of agriculture that is in charge of hunting regulation has illegally proclaimed a part of the Salina as a hunting area and with a purpose of its devastation.

#### ==AMENDMENT MARCH 2016==

Proclamation of Salina as protected area on national level and Ramsar site will be seen as long term result of this phase of the project. Salina has already been visited from many tourists (Montenegrins and foreigners) and long term impact will also be Salina promoted as eco – tourism destination, unique and different from other in Montenegro due to its unique nature reaches and history full of turbulences and turnovers.

## 4. Actual progress toward long-term impacts at completion

CZIP drafted Study for Protection of Ulcinj Salina, which was revised by the Environmental Protection Agency of Montenegro, which finalized it and submitted to local authorities. Municipality adopted the Study. However, Ministry of Sustainable Development and Tourism did not want to adopt this study and requested additional work on development of feasibility study. In January 2017, Delegation of the EU to Montenegro financed project "Finalization of Study on Protection of Ulcinj Salina" which was requested by Ministry of Sustainable Development and Tourism. It is in the phase of implementation. CZIP established close cooperation with the project team.

Ramsar form that was prepared by CZIP was sent to the Ministry, but after negotiations, they requested fulfilment of a new form. Together with BirdLife International representatives, CZIP fulfilled new Ramsar form. After all promises to BirdLife that the Ramsar form will be sent to the Secretariat, Ministry claims that this can be done only after the Study on Protection is finalized, so that the form can be fulfilled with additional data.

The biggest step forward was adoption of Spatial Plan of Ulcinj Municipality by the Government of Montenegro. On 16<sup>th</sup> February 2017, after 9 years of preparations, the Plan was adopted. After previous versions that foresaw 1500 and later 200 beds, the final Spatial Plan, which is valid until 2020, recognizes Ulcinj Salina as Nature Park in which construction work is prohibited.

This plan recognizes all values of the Salina as potential site for development of high-level tourist destination (nature, health and education based tourism).

On link below please find adopted Spatial Plan:

 $\frac{https://www.dropbox.com/s/gesauxnbjs2movs/Op\%C5\%A1tina\%20Ulcinj\%20Prostorni\%20plan.}{pdf?dl=0}$ 

Planned Short-term Impacts - 1 to 3 years (as stated in the approved proposal)

List each short-term impact from Grant Writer proposal

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Salina is an artificial, closed ecosystem and is completely dependent on pumping of salt water. Reparation and activation of the water pumps, which ceased to work in 2014, is the most demanding and important activity that must be done no later than the end of June 2015. If we fail to lobby for the pump activation by the Government and Salina's owner the dry Mediterranean summer can turn this swamp in to desert.

#### ==AMENDMENT MARCH 2016==

Organization of II International Conference and active engagement of representatives of DC in Montenegro, European Delegation to Montenegro and European Commission and European Parliament makes constant pressure to relevant institutions and decision makers. Head of Ramsar Secretariat is taking part in the 2nd Conference and hopefully will receive clear instructions what is done and what the Ministry needs to implement for the official designation of Ulcinj Salina of Ramsar site. Proclamation of Salina as Ramsar site will ensure donation of 3,9 millions from KfW bank for future functioning of Salina as protected area.

#### 5. Actual progress toward short-term impacts at completion

Due to international pressure, especially made by the EU Commission and UNDP, Montenegrin Government invested in reparation of pumping station Djerane, which pumps salt water in Salina basins. It was renovated and it started working at the beginning of July 2015. In August 2015, it was decided that the National Parks Administration is in charge of managing Salina.

Currently the pump is damaged and out of order, but NP administration works on solving the problem. Due to water level and circulation on basins, two workers are working on damaged dikes on Salina.

Pump number 16 was renovated by NP administration and put into operation in October 2015. It still functions properly, but it is not enough for properly maintained ecosystem, as this pump only pumps out the water from Salina. Functioning of Djerane pump is of the crucial importance, since it would also pump food into the basins.

Salina is promoted trough media and all social networks, as well as by the local community of Ulcinj. In addition to birdwatching, visitors are introduced to other values, such as the functioning of the plant, salt gathering, gathering and use of medicinal mud, etc. Up to now more than 5000 people have visited Salina as a result of our intense promotion of Salina as an ecotourism destination.

Awareness about Ulcinj Salina as one of the most important issue in the country has been continuously raising thanks to media, social networks, international institutions, local NGOs, diplomatic corps and field visits.

Awareness of Ulcinj Salina, its ornithological richness and need for protection was increased during the summer 2015 billboard campaign that covered locations with the largest number of tourists and visitors, such as airports and border crossings.

Education, numerous ecological actions and the program of monitoring of illegal hunting have brought hundreds of citizens to Salina, what increased the support for permanent solution of problems in the area. Salina continues to attract scientists, experts and wider public.

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Since 2015, three international conferences for protection of Ulcinj Salina have been organized. Although embassies, Delegation of the EU to Montenegro, EU Commission, conventions representatives and international NGOs participated in these conferences from the very beginning, strongly emphasizing Salina's protection, it has still not been designated as protected area.

On III International Conference on Protection of Ulcinj Salina, which was held in April 2017, representatives of Ministry of Sustainable Development and Tourism informed us that they are not able to proceed with submission of Ramsar form until the end of the process of finalization of Study on Protection. It was explained that there is need for more data, which will be gained through finalization of the Study.

## 6. Describe the success or challenges of the project toward achieving its short-term and longterm impacts

The main challenge was to make different stakeholders understand Salina's importance and its potential benefits in the future and to persuade them to become actively involved in the process against investment trends (construction of marina, luxury hotels...).

The biggest success is preserving Salina from becoming mass tourism complex.

In addition, great success (and great challenge at the same time) was raising awareness about values of Ulcinj Salina. In the last few years, Salina has been the center of attention when it comes to nature conservation. It was also the only specific case mentioned in the area of environmental protection of the State Progress Report by the EU Commission. Progress reports in 2015 and 2016 recognized Salinas's protection as a condition for opening Chapter 27.

## 7. Were there any unexpected impacts (positive or negative)?

Comparing to the Project proposal, numerous occasions changed during the project implementation. Therefore, the originally planned activities were amended, with the focus on raising awareness, promotion, involvement of local and international community and monitoring of process of the designation of Salina as protected site.

## **Project Components and Products/Deliverables**

## Component 1 (as stated in the approved proposal)

List each component and product/deliverable from Grant Writer

<u>Component 1 In Phase I of the project - Visitor center is built, salt museum is renovated and gift and ticket shop are both adapted</u>

#### Product/deliverable 1.1 Museum is renovated

Product/deliverable 1.2 In previous period a short promotional segment was filmed, as well as a promotional film with duration of 5 minutes on English and German language. Promotional film was used to put an accent on rich biodiversity of Salina and its potentials as a tourist destination. In addition to fascinating view on rare and charismatic species of Salina, film also showed its geographical position, tourist potentials and historical development.

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<u>Product/deliverable 1.3</u> One of the rooms, as a part of the museum, is adapted to be bicycle storage. This room is located just beside the museum.

Product/deliverable 1.4 Souvenir shop and space for tickets is made, furnished and functioning.

Product/deliverable 1.5 All souvenirs have been produced (salt, mud, shirts, caps, etc.).

Product/deliverable 1.6 New watchtower tower has been made in late September 2014. It is constructed based on the previous measurements and defined location set by the EIA done for the construction project.

#### 8. Describe the results from Component 1 and each product/deliverable

**Component 1** in Phase I of the project - Visitor center is built, salt museum is renovated and gift and ticket shop are both adapted

#### **Product/deliverable 1.1** Museum was renovated

The museum was renovated- the walls, doors and windows were painted, the toilets were renovated (doors were replaced; sewage system was unplugged and cleaned up). Paintings were placed into the museum's interior. New exhibits were added to the Museum and DVD player was bought due to the fact that the computer which was present in the Museum disappeared before the beginning of project implementation. Museum is closed for the visitors right now due to the decision of National Parks of Montenegro that are currently in charge of managing the site.

Product/deliverable 1.2 In previous period a short promotional segment was filmed, as well as a promotional film with duration of 5 minutes on English and German language. Promotional film was used to put an accent on rich biodiversity of Salina and its potentials as a tourist destination. In addition to fascinating view on rare and charismatic species of Salina, film also showed its geographical position, tourist potentials and historical development.

A short promotional segment was filmed, as well as a promotional film of 5 minutes duration in English and German. Promotional film was used to emphasize rich biodiversity of Salina and its potentials as a tourism destination. In addition to fascinating view on rare and charismatic species of Salina, film also showed Salina's geographical position, tourist potentials and historical development.

Short promotional film was produced in order to promote Ulcinj Salina and to present the Museum to visitors, but unfortunately the Museum is closed. The following events were used for the promotion of the film:

- Promotional film was presented on the workshop "Assizes Youth and Mediterranean" in Villefranche, France
- CZIP promoted it in media
- Film was presented to the public on event "Green week" organized by the Delegation of the EU to Montenegro
- It was also presented on all three International Conferences
- It was promoted through other events organized by CZIP

Please find the film on the following link:

https://www.dropbox.com/s/f92ka40j8ac143g/Solana Long 091214-H.264.m4v?dl=0ž

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<u>Product/deliverable 1.3</u> One of the rooms, as a part of the museum, is adapted to be bicycle storage. This room is located just beside the museum.

Room behind the museum was adopted into bicycle storage. Today, as the Museum is closed there is no possibility to use that space and to rent bicycles.

## **Product/deliverable 1.4** Souvenir shop and space for tickets is made, furnished and functioning.

It was not possible to adapt already existing house using means provided by CEPF. According to the opinion of the engineer, the renovation of the existing house would have cost much more than building a new one, which was built in the surrounding. It turned out to be a better solution. Souvenir shop and tickets-selling point were built and furnished, but they are out of function due to current situation.

#### **Product/deliverable 1.5** All souvenirs have been produced (salt, mud, shirts, caps, etc.).

Souvenirs made from natural salt crystals, that were collected from the salt harvest in August 2013, have been created (refined, unrefined salt, seasoning salt, medicinal mud) with help of volunteers. Also, we engaged a company that designed and printed t-shirts, hats, tickets and maps of Salina.



After we created all souvenirs, we exposed them in the souvenir shop, but unfortunately entrance for the visitors was forbidden and we decided to give these souvenirs as a prize or as a gift to participants of EBWD 2014.



Please find more pictures on the following link: <a href="https://www.dropbox.com/sh/8ox0jjxajmg0l57/AABaggdWr\_BDIjvbLjc5NOmda">https://www.dropbox.com/sh/8ox0jjxajmg0l57/AABaggdWr\_BDIjvbLjc5NOmda</a>

**Product/deliverable 1.6** New watchtower tower has been made in late September 2014. It is constructed based on the previous measurements and defined location set by the EIA done for the construction project.

New watchtower was built in September 2014. It is constructed based on the previous measurements and defined location set by the EIA done for the construction project.

Watchtower is not fitted with solar panels, as Salina was unprotected. It is positioned outside of inhabited areas and there is a real chance for solar panels to be stolen.

Also there were incidents of vandalism. The tower was attacked, what showed that the info panels as a part of open info center should not be set up at this moment.

October 4, 2014, EuroBirdwatch Day was organized on Ulcinj Salina, and this event was used to formally open the tower to visitors. Some participants, who decided to use the bicycle trail, together with our guide, had a chance to observe a spectacular scene of birds in autumn migration.

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11 Info tables with information about functioning of Ulcinj Salina, biodiversity etc. were set up along the trails on Salina.

Please find bellow the link with pictures and short report: https://www.dropbox.com/sh/qrtrvfpr5a7prbi/AAAU3-Z5H52TRuZ7n5UWffxGa?dl=0

#### 9. Repeat point 8 above for each Component in your approved proposal

**Component 2.** Local guides received theoretical and practical training.

<u>Product/deliverable 2.1</u> CZIP organized theoretical training for guides in Ulcinj.

In April 2014 a study visit was organized for the Guides which were introduced with best practice locations – Seceovlje Salina, Skocijan bay and Isolla della Cona.

CZIP organized theoretical training for guides in Ulcinj. Training was divided in 4 modules and contained a total of 5 lectures with duration of 3 hours each:

- 1. Introduction of the program to participants introduction
- 2. Birdwatching tourist industry
- 3. Ulcinj Salina position, its importance tourist offer
- 4. Guides tours on Salina
  - how to organize tours
  - conducting tours

In April 2014, a study visit was organized for guides who were introduced with the best practice (locations – Seceovlje Salina, Skocijan bay and Iisolla della Cona). On Secovlje Salina we were greeted by Istok Skornik, who provided a tour for us and showed us the functioning principles of Salina. He explained us about salt production, parts that are important for birds and the rest of biodiversity, as well as about how the museum and souvenir shop are organized.

In Skocijan bay guides were informed about how DOPPS worked for the protection of this site and how the site was saved. Guides also had a tour in the area and had the chance to meet the richness of biodiversity and the sustainable way of functioning of Skocijan bay. Bortu Rubinic took us to Issola della Cona and was our guide for the day.

Upon completion of the theoretical and practical training, CZIP made a tour guide plan for the guides and provided a written instruction on how to conduct tours on Salina with all relevant information in it. Every guide has the same tour plan and the written instruction for conducting tours on the most important places of Ulcinj Salina.

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Unfortunately, Bankruptcy managers forbade the entrance to visitors in 2015 and guides started seeking for regular jobs. CZIP staff is still in contact with them, but there is no possibility to engage

them, because National Parks are currently in charge of managing the site and they do not want to have paid tours. National parks and TO Ulcinj agreed that they will start with tourism on Ulcinj Salina and that they will have guides trained within this project in mind, but until now they have not started with tourism activities on Salina.

CZIP recommended trained guides to Green Home (local NGO) who trained them additionally to guide tours on Šasko Lake in Ulcinj.



Please find more pictures on the link:

https://www.dropbox.com/sh/fbnmsy6ba62flzi/AABMQx6az-DvsCTBgpGqpdBxa

Component 3. In Phase I of the project - Existing watchtower are renovated, EIA is finished

#### **Product/deliverable 3.1** Watchtowers are renovated and opened for visitors.

Dilapidated stairs and fences on already existing watchtowers were renovated in February 2014. Also, a bridge was built to make one watchtower approachable again. Watchtower and the bridge were painted and impregnated.

Please find pictures on the following link:

https://www.dropbox.com/sh/ksths4mk3ujinvu/AACvdgfxBovSc0qp8huM1uZ5a#/

## **Product/deliverable 3.2** EIA and EMP

EIA and EMP were necessary documents to start with implementation of the project activities. EIA and EMP were prepared at the beginning of the project.

Please find EIA+EMP on the following ling:

https://www.dropbox.com/sh/mm555wgvel26tsl/AAD4sdOTY0GnU1YrxExXy4Kma

Product/deliverable 3.3 In the begging of June a grass cutting was done in: entrance to Salina, area around the main building, souvenir shop and museum. Grass was also cut on dikes that lead from the bird watching tower to the place where the new tower will be built. CZIP has organized grass cutting on Salina just before European BirdWatch Day so that the visitors can walk along the trail and cyclist can take the bicycle trail to the new bird watching tower. CZIP conducted trash gathering on Salina as a volunteer action and collected great amount of waste.

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After dismissal of employees of Salina, area around the factory and Salina itself was left unmaintained. Because of this, grass has grown up to 2m in height. In the begging of June and in September 2014, grass was cut at the following locations: entrance to Salina, area around the main building, souvenir shop, museum and dikes that connect the birdwatching tower and location where the new tower will be built.



CZIP conducted a volunteer action and gathered trash that was present in enormous quantities on Salina. Cleaning activities were organized twice, once in June and another time just before the EuroBirdWatch event in October 2014.

Please find pictures on the following link:

https://www.dropbox.com/sh/omzw0v8xx7xfwgu/AAAH\_DZ7IuMY-XoPRrtE6Pyma

## **Component 4.** Promotion of Ulcinj salina:

- European BirdWatch Day is organized,
- Round table "Ulcinj salina how to proceed?"
- Web site is finished
- Billboards will be placed during the summer season 2015

#### ==AMENDMENT MARCH 2016==

#### Promotion of Ulcinj salina:

- Participating at the Bird Watching Fair in Italy
- Participating at the Venice biennale
- Organizing the promotional events on Salina
- Ornithological camp
- Contact tourism organization and reengaging of trained guides
- Constant promotion via mass media and social networks

**Product/deliverable 4.1** At the end of June 2014 a round table was organized, at Salina, under the name "Salina Bajo Sekulic – how to proceed?". The round table was attended by all stakeholders (embassies, management of Salina, bankruptcy manager, tourist organization Ulcinj, municipality, ministers, NGO sector, representatives of Salina's Syndicate, free Syndicate of Salina).

Round table was organized with the aim to present situation on Ulcinj Salina and to involve all stakeholders in the process of protection and tourism development of Salina.

The main conclusions of the round table were the following:

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- 1. Nature protection and biodiversity service of Ulcinj Salina is not possible without functioning of the plant, i.e. without salt production. Because of that, the Bankruptcy Manager of Salina "Bajo Sekulić", Ognjen Jovovic, will, as soon as possible, organize a meeting with the owner of Salina, representatives of the Ministry of Economy, representatives of the Municipal Parliament of Ulcinj, Salina's Syndicate and other interested sides, in order to find a solution for continuation of salt production.
- 2. CZIP and Municipality of Ulcinj were committed to providing financial assistance needed for reparation of pumps and following expenses in order to continue salt production on Salina.
- 3. Municipal Parliament of Ulcinj will, together with representatives of local enterprises and citizens, organize fundraising for continuation of salt production.

Please find list of participants on the following link: https://www.dropbox.com/s/wu4liwqmpzok71a/Llsta%20pozvanih%2Bkontakt.xlsx

Product/deliverable 4.2 As there was no salt collection in 2014, and as you know it is less likely that there will be one this year, we organized Euro BirdWatch Day instead. EBWD was organized on October 4th 2014. We invited all Embassies in Montenegro, European delegation, representatives of local Ministries for Tourism and Sustainable development, Tourist Organization of Ulcinj and all who were interested to participate.

Original plan was to organize Salt festival on Ulcinj Salina territory, but since there was no salt collection in 2014, we organized Euro BirdWatch Day. We invited all embassies, EUD, Ministries, TO Ulcinj, Municipality of Ulcinj, other stakeholders, our volunteers and all people interested in the event.

EBWD was organized on 4<sup>th</sup> October, 2014 with more than 110 participants with 44 bicycles. This event was promoted via media and ambassadors who talked about need for protection of Ulcinj Salina. This was the first event which we organized for ambassadors, with whom we then initiated cooperation on advocating activities for protection of Salina.

Please find pictures and short report on the following link: https://www.dropbox.com/sh/b02kmuoep2r7up6/AABanZOqRCW\_vMQbi2J\_g0PSa?dl=0



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<u>Product/deliverable 4.3</u> Web site about Ulcinj Salina is finished and promoted via leaflets. Site was also promoted trough social networks and CZIP main web site. On the produced web site you can find all needed information about Salina.

Website about Ulcinj Salina was created, translated into 4 languages, and promoted via leaflets, social networks and CZIP main website. On this website you can find all needed information about Salina, birdwatching and trails.

Website of Ulcinj Salina: www.solana-ulcinj.me

<u>Product/deliverable 4.4</u> Design and setting of billboards on 10 locations in Montenegro during summer 2015 for the intense promotion of Ulcinj Salina and its importance. This will also increase pressure on Montenegrin Parliament so they act for Salina protection.

From several proposed billboard design, two of them were chosen, printed and set up on rented locations all around Montenegro.



Billboards were set up on roads with densest traffic, where they can be seen by many tourists and visitors, such as border crossings, airports, center of the capital etc. Billboards promoted Salina as international bird airport. Some billboards were present for 3 months on selected locations, and some for more than 6 months.

This campaign with billboards was the best decision for promotion of Ulcinj Salina and awareness about importance of this area has been increased very fast.

(Pictures: https://www.dropbox.com/sh/aac1v7accz5snze/AAC\_Ih5yvBZpd2UdNyjp8qnJa?dl=0)

Product/deliverable 4.5 Participating at the Venice biennale - On the symposium on Ulcinj Salina on 29th May 2016 in organization of the Ministry of sustainable development and tourism, the Project Ulcinj Salina will be presented with four exhibitions of best architectonic solutions (http://projectsolana.me/en.html). It is important for CZIP to be present during the exhibition since these solutions might affect the biodiversity.

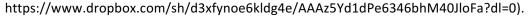
Ministry of Sustainable Development and Tourism decided to candidate Ulcinj Salina for the Venice Biennale of Architecture. Montenegrin pavilion contained 4 project solutions for revitalization of Ulcinj Salina. For this purpose, 3 international teams were engaged, while the

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fourth team was selected under the framework of the national competition in Montenegro.

During this competition, CZIP team participated as consultant for all interested consortia for the urban planning of Salina with respect to its future protection needs. On 12<sup>th</sup> February, 2016, CZIP organized visit to Salina for all interested architects. We also took an active role in the discussions and debate during the Biennale Symposium held on 29<sup>th</sup> May in Venice, Italy.

Link of the project: <a href="http://projectsolana.me/">http://projectsolana.me/</a>; Please find pictures on the following link:



Product/deliverable 4.6 Participating at the BirdWatching Fair in Italy - This fair is one of the most visited fairs specialized for the ornithology so we consider this event as an excellent opportunity to familiarize international community with eco touristic offer of Salina which was the primarily goal of the project. Fair will be organized between April 28 and May 01 2016 (http://www.primaveraslow.it/en/eventi-speciali/fiera-del-birdwatching-2016/).



CZIP participated in the Bird Watching Fair held in Comacchio, and we used this opportunity to present Ulcinj Salina as birdwatching paradise. We were invited by Italian BLI partner LIPU, which gave us a chance to spread the information related to the Salina status and the need for its protection. We also used this fair for promotion of the remaining salt from the Salina. We distributed creative lab tubes filled with salt as a souvenir from Ulcinj, as well as

other promo materials, maps and leaflets. We were awarded with the amount of 5,000 EUR as a contribution to our campaign to save Salina, what was an amazing surprise and a great honor to us.

On the following link you can find pictures and the presentation: <a href="https://www.dropbox.com/s/l879m70aye6j7aq/Saving%20the%20Montenegro%20eden%20Ulcinj%20IBA-CZIP.pptx?dl=0">https://www.dropbox.com/s/l879m70aye6j7aq/Saving%20the%20Montenegro%20eden%20Ulcinj%20IBA-CZIP.pptx?dl=0</a>.

**Product/deliverable 4.7** Organizing the promotional events on Salina - Having in mind the attention Salina has in media right now we would use the opportunity to organize several events for the representatives of: media, embassies, NGOs, political parties, mountaineering clubs, touristic agencies, architects for Venice biennale project.

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Ulcinj Salina is very important issue in Montenegro right now, and, because of that, during 2016 and 2017 we organized more than 20 field visits to Ulcinj Salina for interested parties.

CZIP staff organized field visits for representatives of German media, European Parliament, Joss Stone famous singer from the Great Britain, French media, pupils and students from schools from Montenegro, European Environmental Protection



Agencies from the region of Eastern Europe, IUCN, MAVA foundation, German Embassy (including its Ambassador), BirdLife CEO and CEO of BirdLife Europe, Group de Salinas, Tour du Velat, BirdLife, Public Enterprise "Morsko Dobro", etc.



CZIP staff promoted Ulcinj Salina on events organized or participated by CZIP, such as: Establishment of Association Dr. Martin Schneider Jacoby, World Wetlands Day 2016 and 2017, "Open days of science", workshop for children "Ulcinj Salina – Bird airport", festival "Green December 2016" in the EU Info Center, round table "Ulcinj Salina as an Ecotourism Destination", etc.

On the following links you can find pictures from field visit and events:

- https://www.dropbox.com/s/n0jds49jgb6nzgp/13494762\_1247472585262751\_855993 3026109270937\_n.jpg?dl=0
- https://www.dropbox.com/sh/3jng6on3brzq3po/AAB2TF6Pybh86-yW2A88YO5na?dl=0
- https://www.dropbox.com/sh/fgngz9fxasxrypb/AADIGbkMbyZlagmS5 xEvmBRa?dl=0
- https://www.youtube.com/watch?v=CJljOs2CAGw
- https://www.dropbox.com/sh/q5jli6sikvlnj1a/AAAOz6kwo3HXbmOFU8Veapeua?dl=0
- <a href="https://www.dropbox.com/sh/496pr6zm9ue8miu/AADUNeWZQW9MEon3aTUVbCf8a?">https://www.dropbox.com/sh/496pr6zm9ue8miu/AADUNeWZQW9MEon3aTUVbCf8a?</a> <a href="delta">dl=0</a>
- https://www.dropbox.com/sh/gknibl9lhmqnzmw/AAC-UTKx9suLPgCU69Shse6Da?dl=0
- <a href="https://www.dropbox.com/sh/ynxhmc1zr23yh75/AADYV0GSpMSnB-XwdMe9uuOEa?dl=0">https://www.dropbox.com/sh/ynxhmc1zr23yh75/AADYV0GSpMSnB-XwdMe9uuOEa?dl=0</a>
- https://www.dropbox.com/sh/00qlxcj1wliayrs/AAA8gf5ZNeBE2buSisDwCtfla?dl=0
- https://www.dropbox.com/sh/ed4v4pntl3d8gti/AABh2FPwqkQ5KZuUXh0GhUy5a?dl=0
- https://www.dropbox.com/sh/jsp6ugvsib9f9hj/AACKQoiV9Vbi95pWhbq5KGeZa?dl=0
- https://www.dropbox.com/sh/8nvhaj3hz9y5z74/AABmNURvEj-mZCo4Da2hVRP0a?dl=0
- https://www.dropbox.com/sh/64p46d01fsgy8aw/AADP4alfCJdn4x9wpTqe95VFa?dl=0
- https://www.dropbox.com/sh/jkzctxk89c5qgrj/AAAFzDq7OQJF9sb32FgF1h0la?dl=0\
- https://www.dropbox.com/sh/fm6inkarueiz310/AAA-t86MpMwcVgnlrEQThirka?dl=0
- https://www.dropbox.com/sh/sle5jnyih1goaho/AAD8omDbH8dzrepSvd5J1lVDa?dl=0
- https://www.dropbox.com/sh/avitm8bp7kpesbw/AABXrU3ZXkZkfYlgUgWV30x5a?dl=0

Product/deliverable 4.8 Ornithological camp - Camp will be organized for students by CZIP team with help of Austrian Nature History Museum from Graz. The aim of this activity is to begin first research on breeding population in Salina which will be used as an argument for Spatial plan prediction for construction in Salinas pools. Students will have an opportunity to learn from ornithologist in field as well as CZIP team capacities will be improved.

Due to heavy floods during breeding seasons, many of the bird species have lost their nests. This also impacted the long expected nesting of flamingos. One of the main reasons for this catastrophic situation was improper functioning of the pumps. Due to this fact, we immediately notified international community, but pumps were not repaired. Right after we left the Advisory Board for the Protection of Salina, international community intervened and pumps were repaired, but too late.

However, birds tried once more and we organized ornithological camp mentored by Dr. Petr Sackl, curator from Joanneum Museum, and Dejan Bordian, ornithologist from BirdLife Slovenia, DOPPS.

On the following links you can find pictures and the report: https://www.dropbox.com/s/u4ynl6jleatxrs6/Breeding%20Salina%202016.xls?dl=0;

https://www.dropbox.com/sh/wavzrr2rtzehzev/AAD4f4t4aRvejuE\_MI72-x1Ha?dl=0.

Product/deliverable 4.9 Contact tourism agencies and reengaging of trained guides - As salina is becoming more and more popular destination in Montenegro, there are more citizens visiting. Most of the tourism agencies are awere of its popularity that is why we are planning to contact not only local agencies from Ulcinj, but all around Montenegro. The idea is to introduce them with guides trained trought this project. Some of them are already quite active and have cooperation with turism agencies from Ulcinj.

CZIP made a contact with all interested travel agencies while promoting engagement of trained guides from Ulcinj. These agencies could not include Salina as part of their offer, since the National Parks of Montenegro and TO Ulcinj signed MoU and are planning to create a visitors management plan, possibly even establishing some form of ticket selling. However, we prepared a press release in order to inform all interested citizens and tourist agencies that, so far, everyone can enter Salina for free, using the local guides.

CZIP has been constantly promoting Ulcinj Salina in media, as well as through organizing field visits for different groups and individuals.

We have established good contact with different stakeholders (tourism agencies, owners of local apartments and restaurants, local people, etc.) interested in organizing visits to Salina. CZIP provides needed inputs, information and all logistical help, including guide contacts.

Salina has been recognized as an important touristic site among locals. On the following link please see the promotion of birdwatching on Ulcinj Salina: http://www.ulcinjapartments.com/bird-watching-in-salt-pans-ulcinj/.

<u>Product/deliverable 4.10</u> Promotion via mass media and social networks - Keeping topic in public attention following all steps of Salina protection, introduces citizens to the on field situation. Paralely we are preparing interesting blogs and stories being published on our web and other

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portals in Montenegro presenting Salinas richness and importance. After organizing any of the field trips to Salina, social media are covered with photos presenting magic of Salina, flamingos and visitors impressions.

Raising awareness was achieved by promotional activities such as media involvement, social networking, billboards campaign, field visits for volunteers, as well as by activities of diplomatic corps and international institutions. Ulcinj Salina is recognized as a birdwatching destination in Montenegro.

Ulcinj Salina has been promoted by more than 1200 articles and more than 50 TV appearances. Campaign for protection of Ulcinj Salina was in the full swing with more than 250 articles about the issue in local newspapers and web portals published in the period January - June 2016, and with more than 20 TV appearances in the most popular Montenegrin TV shows shown in the prime time.

Please find below the excerpt from the press clipping about the issue of Ulcinj Salina from 2016 and 2017:

- https://www.dropbox.com/s/sjo1kdzugxt6c4k/2016.rar?dl=0
- https://www.dropbox.com/sh/xjsbip42zawsrh7/AAA877HL1C0sRbGnmUIGLpr0a?dl=0
- https://www.dropbox.com/s/cb0ui8j3ecnzy28/2017.rar?dl=0

#### **Component 5.** Campaign for Salina protection on national and international level:

- Meeting and site visit with representatives from ministries and local government
- International Conference on the Protection of the Salina Ulcinj
- Cleaning of Salinas pools
- Active cooperation with the Embassies, European Commission and international conventions with a purpose to protect Ulcinj Salina
- Monitoring of birds, poaching and other illegal activities
- Meetings of coordination board for implementation of conclusions from International conference
- Monitoring of designation process of Ulcinj Salina formal protection i advocating for proper Management Plan of Ulcinj Salina.

#### ==AMENDMENT MARCH 2016==

Campaign for Salina protection on national and international level:

- Active cooperation with the Embassies, European Commission and international conventions with a purpose to protect Ulcinj Salina
- Monitoring of birds, poaching and other illegal activities
- Meetings of Advisory board for the implementation of conclusions from International conference
- Monitoring of designation process of Ulcinj Salina formal protection i advocating for proper Management Plan of Ulcinj Salina.
- Engagement of legal expert
- Second International Conference on Protection of Ulcinj Salina

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Product/deliverable 5.1 Meeting and site visit with representatives from ministries and local government - Meeting is organized on March 13, 2015 with the representatives of Ulcinj Municipality and the Ministry of sustainable development and tourism, Ministry of Foreign Affairs and European Integration and the diplomatic core. Participants also visited Ulcinj Salina, determinate level of its vulnerability, discuss on the modalities etc.

Meeting with representatives of the Government, local authorities and diplomatic corps was organized in Ulcinj on 13<sup>th</sup> March 2015. Former State Secretary in the Ministry of Sustainable Development and Tourism, Ms. Daliborka Pejovic, former State Secretary – Chief Negotiator for Montenegro's Accession to EU – within the Ministry of Foreign Affairs and European Integration – Andrija Pejovic, former Ambassador of Germany, Ms. Gudrun Stainaker, as well as representatives of Bankruptcy Management and Municipality of Ulcinj were present at the Meeting. 16 conclusions were adopted and later on confirmed at the First International Conference held on 8<sup>th</sup> and 9<sup>th</sup> April, 2017, in Podgorica and Ulcinj. This was the first time that senior government officials visited Ulcinj Salina.

On following link you can find Conclusions of the Round Table:

https://www.dropbox.com/s/awcdlq9qk88z14c/conclusions%2013%20martch%20salina%20ulcinj.docx?dl=0

Product/deliverable 5.2 - International Conference on the Protection of the Salina Ulcinj - Two day International Conference on the Protection of the Salina Ulcinj gather representatives of the: national Government, Delegation of the European Union to Montenegro, EU, international conventions, diplomatic core and international and local NGOs. This is the best way to pressure our Government to protect Salina. Conference is held during 8th and 9th of April in City Hotel in Podgorica. A visit to Ulcinj Salina is organized on the second day of the Conference with the additional presence of 15 members of the European Parliament. The presence of the parliamentarians is planned on their own initiative and after their visit to the Montenegrin Government, president and Parliament.

The First International Conference on Protection of Ulcinj salina was organized in the period 8-9<sup>th</sup> April in Podgorica and Ulcinj. Representatives of Government of Montenegro, Delegation of the European Union to Montenegro, international conventions, diplomatic corps and international and local NGOs participated in the conference.

Working material was based on the Report on the Current Status of Ulcinj Salina prepared by CZIP and EuroNatur. During the first day of the Conference, 8 Conclusions were adopted and the Coordinating Board, which was established on the meeting held in March, was committed to monitoring implementation of the Conclusions through regular monthly meetings. The event was organized in collaboration with Euronatur, which co-funded 50% of the costs.

On following link you can find Conclusions, Agenda and Report on the Current Status of Ulcinj Salina:

https://www.dropbox.com/sh/2pwxccjzo70vsvy/AAAauqYqjWTzf\_kWTnWxmb2Pa?dl=0

**Product/deliverable 5.3** Cleaning of Salinas pools - Clean up activity on Salinas pools and canals is organized on 5th June due to waste issue as a result of the heavy rains and flooding.

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World Environmental Day (5<sup>th</sup> June) 2015 was celebrated on Ulcinj Salina. More than 100 people participated in cleaning of Salina basins and canals as preparation for future works. During the action more than 2 tons of trash was collected.

This event was organized in cooperation with United Nations Development Programme (UNDP) and Ministry of Sustainable Development and Tourism. Municipality of Ulcinj and CZIP volunteers also joined the action. UNDP reimbursed food and refreshment costs for the participants of the action.

<u>Product/deliverable 5.4 Active cooperation with the Embassies, European Commission and international conventions with a purpose to protect Ulcinj Salina.</u>

Since 2016, CZIP has established constant communication with German, French and Polish Embassies, and their support was crucial for success of the designation process of Salina. During 2016, ambassadors of Poland, Germany and France were replaced. CZIP constantly works on it to involve new ambassadors in process of advocating for Ulcinj Salina. However, they do not show as much interest as their previous colleagues.

In addition to abovementioned embassies, the support was also given by following members of DC in Montenegro: Hungarian, Greek and USA Ambassadors, as well as representatives of Croatian and Macedonian Embassies, etc.

European Delegation to Montenegro, as well as members of European Parliament and international conventions, carefully monitor the process of protection and actions of the Government.

Since September 2016, Montenegro has a new Ambassador of EU Delegation, Avio Orav, who was ambassador in Macedonia in his previous mandate. CZIP staff had few meetings with Mr. Orav, who got familiarized with the whole situation and provided his support for protection of the Salina.

CZIP had also a meeting with Dirk Lange, Commissioner for European Neighborhood Policy and Enlargement on 16<sup>th</sup> June, 2016, and we used this opportunity to update him on current activities. This meeting was organized prior to the Lange's meeting in the Ministry.

CZIP has regular communication with BirdLife, Rmasar Convention Secretariat and other relevant institutions that we keep on informing about situation on Ulcinj Salina.

All stakeholders recognize CZIP as relevant subject in this process. As a result, we have been regularly informed with all information related to Salina.

<u>Product/deliverable 5.5 Monitoring of birds, poaching and other illegal activities - CZIP will, in cooperation with its members and volunteers, do a continuous monitoring of birds, poaching and other illegal activities on Ulcinj Salina.</u>

==AMENDMENT MARCH 2016==

CZIP staff increased its monitoring frequencies on Salina due to the high pressure from illegal hunting and in order to obtain more recent data. Our focus now is redirected to the buffer zones around Salina since the poaching is creating high level pressure on birds. Therefore we need additional binoculars, speakers for bird tape lures, pants, jackets and boots for field work.

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CZIP staff has worked on monitoring of birds and illegal activities on Ulcinj Salina since the beginning of the project. Monitoring of birds is sometimes conducted with help of foreign ornithologists, especially during IWC each year.

Also, during the collaboration with curator of Joanneum Museum from Gratz in Austria, Dr. Petr Sackle, the list of bird species in Montenegro got richer for a new species. The presence of Citrine Wagtail (*Motacilla citreola*) on Ulcinj Saline increased the number of bird species in Montenegro to 349.

Monitoring of illegal activities (illegal hunting) was conducted in 4 seasons (between 1<sup>st</sup> November 2013 and 1<sup>st</sup> April 2014; between 17<sup>th</sup> November 2014 and 1<sup>st</sup> April 2015; between 1<sup>st</sup> November 2015 and 1<sup>st</sup> April 2016; between 1<sup>st</sup> November 2016 and 31<sup>st</sup> March 2017).

During the monitoring of illegal hunting on Salina, which was conducted in the period October 2015 - April 2016, and also during the conduction of IWC in January 2016, CZIP registered significant bird disturbance caused by gunshots and barking of hunting dogs. This situation continued also in March 2016, when CZIP team counted at least five times fewer birds than in same period in previous years. Also, during the counting, more than 157 gunshots were heard in less than an hour. CZIP reported the situation to the management of National Parks, but the Management was not willing to do anything about the situation, stating that the illegal hunting was not present on Salina and that the number of birds was even higher in comparison with the previous years.

Please find the report on the following link:

https://www.dropbox.com/s/zaauqtkdx79cw2r/Monitoring%20of%20illegal%20activities%202016-2017%20CZIP%2013.04.2017.pdf?dl=0.

During 2016, good cooperation with a company providing security services to Salina was established. Having in mind that they are authorized to detain hunters until the arrival of the police, their involvement was valuable for our team.

**Product/deliverable 5.6** Meetings of coordination board for implementation of conclusions from International conference, April 2015. Meetings will be organized on monthly bases and are serving for discussion on current situation in Saline as well as monitoring implementation of adopted conclusions.

#### ==AMENDMENT MARCH 2016==

Meetings of Advisory board (governed by National parks of Montenegro) for the protection of Salina. CZIP is regularly monitoring dynamics of protection process. Meetings will be organized on monthly bases and are serving for discussion on current situation in Saline as well as monitoring implementation of adopted conclusions.

After meeting organized in March 2015, stakeholders (Ministry, Municipality of Ulcinj, TO Ulcinj, Agency for Environmental Protection, the EU delegation, NGO Green Step and CZIP) decided to form Coordination Board for Ulcinj Salina. The main idea of work of the Coordination Board was to give proposals and inputs for further development of Salina.

Since September 2015, National Parks of Montenegro have been in charge for managing Ulcinj Salina as decided on the meeting of the Advisory Board. CZIP was strongly opposing this solution, especially taking into account poor management in 5 existing national parks.

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On the following link you can find reports from the meetings of the Coordination Board: https://www.dropbox.com/sh/6h9sluns5z2btqn/AADITbfC1ytEqm7gfUOX4Qiha?dl=0

During 2016, the Coordination Board changed its name into Advisory Board of the Salina "Bajo Sekulić". Obligations of each member remained the same.

Advisory Board failed to achieve the minimum of the results for the protection of Ulcinj Salina. CZIP expressed dissatisfaction with the work of the Board, and in June 2016 we decided to step out of the Board. This decision was made in order not to give more legitimacy to formal meetings without concrete results, especially after finding out that pumps had been damaged again, what caused their incorrect functioning, even though NP claimed that pumps were functioning correctly all the time. Leaving the Advisory Board does not mean neither that we should step out of our campaign, nor that we are going to stop monitoring the work of AB members.

Since March 2017, CZIP has been a member of Steering Committee and Working Group for Finalization of Study for Protection of Ulcinj Salina. Until now, only one meeting was organized with the aim to inform participants in more detail about work that will be conducted for finalization of the Study.

<u>Product/deliverable 5.7 Monitoring of designation process of Ulcinj Salina formal protection and advocating for proper Management Plan of Ulcinj Salina.</u>

Revision of Study of Protection of Ulcinj Salina and public discussion about the Study

CZIP prepared the draft version of the Study of Protection of Ulcinj Salina, while the Agency for Environmental Protection revised it formally and the Study was finalized in October 2015. Together with representatives of Environmental Protection Agency, CZIP organized 5 meetings to discuss content and scientific data for the Study on Protection of Ulcinj Salina. With help of Euronatur, we managed to finance amount requested by EPA for revision of CZIP data.

Municipality of Ulcinj as relevant body held a public hearing on its content and the content of Draft of Decision on Declaring Ulcinj Salina a Protected Area in October 2015 (<a href="http://www.czip.me/en/news/364-nacrt-studije-zastite-ulcinjske-solane-stavljen-na-javnu-raspravu">http://www.czip.me/en/news/364-nacrt-studije-zastite-ulcinjske-solane-stavljen-na-javnu-raspravu</a>). During the public debate there were significant comments on the content of the Study. After the public debate, Municipality of Ulcinj adopted all comments obtained from the Ministry of Tourism and Sustainable Development and other participants. However, Study on Protection of Ulcinj Salina was not approved due to the long period of evaluation procedure of the Ministry.

In the following process Municipality is legally obligated to obtain consent from the Ministry of Sustainable Development and Tourism and Ministry of Agriculture and Rural Development to the Draft of decision on declaring a protected area.

Ministry of Agriculture and Rural Development gave the consent to the Draft in December, but Ministry of Sustainable Development waited until February 2016, when Municipality received an answer. In this letter the Ministry requested Municipality of Ulcinj to make significant changes within the Study, such as: to have already established physical security system, to prepare cost effectiveness analysis, as well as to prepare legal analysis.

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With this purpose, Ministry had requested Delegation of European Union to Montenegro in January 2017 and the establishment of project teams and working group is still in the procedure. The project is being conducted by the consortium led by Slovenian experts, which have the obligation to submit the final version of the Study of Protection until 1<sup>st</sup> August the latest. Within the project ToR, it is highly recommend to cooperate with CZIP which will follow the development of this project. CZIP has also been a member of Steering Committee and Working Group for Finalization of Study for Protection of Ulcinj Salina since March 2017.

Development regarding proclamation of Ulcinj salina as Ramsar site

Designating Saline as Ramsar site, wetland of international importance, would permanently ensure the long term protection of the area. At the same time, this would imply acquiring the highest international level of recognition. Ramsar designation is foreseen by the Action Plan of Ministry of Sustainable Development and Tourism and the Conclusions from all three International Conferences on Protection of Ulcinj Salina that predict exact time frames, but the Ministry has not submitted the Ramsar application yet.

BirdLife International offered expert assistance for fulfilling the Ramsar application for Ulcinj Salina, as the Ministry earlier pointed out that the already prepared form could not be seen as completed document. Ministry accepted offer in the official letter sent on 11<sup>th</sup> January 2017, asking for the review of the Ramsar form. Following the agreed time schedule, the Ministry should have had submitted the request to Ramsar Secretariat for designating Salina as Ramsar site within 10 days after receiving reviewed document from BirdLife experts. But the final decision is to postpone it until Study for Protection is Finalized.

Work on ban hunting on Ulcinj salina

CZIP is actively working on protection of Ulcinj Salina and its proclamation as non-hunting area. Hunting season 2015/2016 in Ulcinj was postponed from August 2015 to beginning of October 2015. Municipality of Ulcinj provided means of 5 000 EUR for local hunting organization to postpone the hunting activities due to high peak of one of the most successful tourist seasons in the last 20 years in Ulcinj. Also, 2016/2017 season was postponed.

Ministry for Agriculture and Rural Development accepted Study on Protection of Ulcinj Salina in December 2015, indirectly creating possibilities to ban hunting in the area. Since the decision from the Ministry of Sustainable Development was missing, it could not have been enforced. Despite the acknowledgement of the Study of protection by the Ministry for Agriculture and Rural Development, Municipality of Ulcinj has not excluded hunting from the area of Salina.

Management Plan for Ulcinj Salina

National Parks of Montenegro adopted Management Plan for Ulcinj Salina without any public consultation and without even considering our comments. CZIP has not received the final version of the Management Plan, even though we requested the document several times.

Ulcinj Salina in Spatial Plan of Special Purpose for the Coastal Area

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Spatial Plan of Special Purpose for the Coastal Area indicates 70ha of construction zone within Salina's pools with the amount of 1500 beds (Spatial Plan of Special Purpose for the Coastal Area implies possibility for building marina, leaving the opportunity for inclusion of marina in urban plans on lower levels). Ministry explained numerous times that this is not the case even their own documents are proving them wrong.

CZIP actively participated in public hearing for Spatial Plan of Special Purpose for the Coastal Area was organized on 18<sup>th</sup> February 2016. We emphasized that there are indications within the text where the building zone of Salina will be located; the Plan maker informed us that this area will be located in the industrial part of the plant.

The Document also predicts construction of marina on Port Milena, what seems to be in the buffer zone of Salina. We also asked the Ministry to clearly specify that Salina is planned as a protected area, especially bearing on mind that with the decision of the Constitutional Court Salina lost legal protection as protected area. On the following link you can see CZIP press release and complete comments:

http://czip.me/aktuelno/474-komentari-czip-na-nacrt-prostornog-plana-posebne-namjene-za-obalno-podrucje.

Spatial plan of Special Purpose for the Coastal Area has not been adopted yet, and there is no more information about it.

Ulcinj Salina in Spatial Plan of Ulcinj Municipality

Spatial Plan of Ulcinj Municipality was adopted on 16<sup>th</sup> February by the Government of Montenegro, after 9 years of preparations. After previous versions that foresaw 1500 and later 200 beds, the final Spatial Plan, which is valid until 2020, recognizes Ulcinj Salina as Nature Park in which construction work is prohibited. This plan recognizes all values of the Salina as potential site for development of high-level tourist destination (nature, health and education based tourism).

On link below please find adopted Spatial Plan:

 $\frac{https://www.dropbox.com/s/gesauxnbjs2movs/Op\%C5\%A1tina\%20Ulcinj\%20Prostorni\%20plan.}{pdf?dl=0}$ 

Bundestag reccomendation about the protection of Ulcinj Salina

European Parliament adopted Bundestag's Recommendation on Ulcinj Salina and its protection. This Recommendation became an official part of the Resolution on Progress Report of Montenegro for 2015. In this document EP invites Montenegrin Government to implement concrete activities for the site protection as one of concrete conditions for EU membership, emphasizing the need of both national and international designation of the site as protected in order to preserve Salinas's rich biodiversity. Nevertheless, this is the first EU document that invites and recommends salt production as necessary element for sustainability.

3rd International Conference on the Protection of Ulcinj Salina

The 3rd International Conference on the Protection of Ulcinj Salina was organized on 11<sup>th</sup> April in Podgorica.

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The goal of the Conference was to enhance a transparent dialogue between responsible institutions and civil sector that initiated the protection of the site. About 80 participants attended the conference. Besides CZIP, Euronatur and Association Martin Snaider Jacoby as organizers, there were representatives of the Ministry for Sustainable Development and Tourism, Environmental Protection Agency, Public Enterprise for National Parks Montenegro, Delegation of the EU to Montenegro, German, French, Greek, Hungarian, Polish and Bulgarian Embassy, UNDP, BirdLife, Group de Salinas, Tour du Valat, as well as many representatives of Montenegrin NGOs and journalists from national media.

In the first part of the Conference, ambassadors of the EU Delegation, German, Polish and Greek embassies, as well as the organizers, emphasized in their statements the importance of the Salina Ulcinj as breeding, resting and roosting site for birds. They pointed out that the designation of Salina as nationally and internationally protected area was very relevant and it needed immediate action.

In the second part of the Conference, representative of Ministry of Sustainable Development and Tourism informed us that they were not able to proceed with submission of Ramsar form until end of the process of Finalization of Study on Protection.

Director of National parks of Montenegro informed us that the main pump, which is pumping water from the sea into Salina, was damaged and out of order, and that National Parks Administration would solve the problem as soon as possible. Also, National Parks engaged two workers to work on damaged dikes on Salina because of water level and circulation on basins.

Mr Andrej Sovnic, representative of Agreco Consortium, presented their plan for finalization of Study and what they had done until  $11^{\text{th}}$  April. Mr Jean-Baptiste Durantis, presented sustainable production of salt in Group de Salinas and Mr Peter Sackl presented birds of Ulcinj Slina before and after production of the salt.

On 10<sup>th</sup> and 12<sup>th</sup> April, CZIP staff organized field visits for representatives of BirdLife, Group de Salinas, Tour du Valat and Mrs Gudrun Stainaker - ex ambassador of Germany in Montenegro.

Please see pictures and agenda from the Conference on the following link: https://www.dropbox.com/sh/y2dwjta43wbl9k4/AACQdE2gZ5qjO1NGN-hav4Aoa?dl=0

<u>Product/deliverable 5.8</u> Engagement of legal expert - The need for legal expertise is to argue potential negative consequences for the current user Eurofond that Ministry consider as a risk for continuing with the designation process.

In order to help Municipality of Ulcinj, CZIP engaged a lawyer to conduct this analysis and since it was presented and disseminated to international stakeholders and presented during the International Conference, the Ministry has never used legal matters as an argument for not protecting the site and it focused rather of Economic Feasibility Study.

CZIP engaged legal expert and the legal analysis on Ulcinj Salina case was peppered in March 2016. The legal analyze was presented on the Second Conference for Protection Ulcinj Salina and it was distributed to all relevant stakeholders: embassies, international NGOs etc.

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Please find attached document on the following link: https://www.dropbox.com/sh/wanjx26zaxm0w2j/AACym3ToI-cmeU7qHSH5MCVOa?dI=0).

Product/deliverable 5.9 Second International Conference on Protection of Ulcinj Salina - The aim of the conference is to create the pressure on the Government to protect Salina as agreed and committed on the 1st conference one year ago. Participants of the conference will be representatives of the Ministry of sustainable development and tourism, Delegation of the European Union to Montenegro, Ramsar Secretariat, Institute of Saltscapes and Salt Heritage, Diplomatic Core, international and national NGOs.

The 2nd International conference on the Protection of Ulcinj Salina, which took place in Podgorica on 7<sup>th</sup> April 2016, was organized with the aim to enhance a transparent dialogue between responsible institutions and civil sector that initiated the protection of the site. The aim of the conference was to define a road map for the implementation of the commitments agreed on during the 1<sup>st</sup> International Conference in April 2015.

The organizers of the conference, Centre for protection and research of birds (CZIP), EuroNatur Foundation and the Municipality of Ulcinj were supported by BirdLife International and Critical Ecosystem Partnership Fund, as well as by other international organizations. About 80 participants attended the conference. Besides the mentioned organizations, there were representatives of the Ministry for Sustainable Development and Tourism, Environmental Protection Agency, Public Enterprise for National Parks Montenegro, Delegation of EU to Montnegro, the US, German, French, Greek, Slovenian, Polish and Bulgarian Embassy, UNDP, GIZ, the Ramsar Secretariat, Eurofond, as well as many representatives of Montenegrin NGOs and journalists from national and international media.

During the opening speech of the Conference, CZIP stressed that the commitments agreed on during the 1<sup>st</sup> International Conference related to the national and international designation of the Salina Ulcinj as protected area (that would lead to enforcement of hunting ban) failed to be finalized. However, CZIP representative stated the importance of the progress made in regard to the reparation of pumping stations and nomination of temporary management (until August 2016).

The EU Delegation, the US and German Ambassador, as well as the organizers, emphasized in their statements the importance of the Salina Ulcinj as breeding, resting and roosting site for birds. They pointed out that the designation of the Salina Ulcinj as nationally and internationally protected area is very relevant and needs immediate action.

Second day was dedicated to the field trip which inspired a German journalist to write one of the most important articles about Ulcinj Salina.

You can find the article on the following link:

http://www.badische-zeitung.de/ausland-1/die-schandtaten-der-regierung-montenegros-120913088.html

More information in regard to concerns raised during the conference can be found in the report on following link:

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https://www.dropbox.com/s/slwkmygogzmtpr1/Minutes%20of%202nd%20International%20Confernce%20on%20the%20Protection%20of%20the%20Salina%20Ulcinj.doc?dl=0.

## 10. If you did not complete any component or deliverable, how did this affect the overall impact of the project?

Because of change of the situation on Ulcinj Salina and bad cooperation with Bankruptcy Management, we had to make an amendment of project proposal. After amendment new proposal is focused on advocating for protection of Ulcinj Salina, communication and cooperation with embassies, national and international NGOs, conventions and other stakeholders, monitoring of designation process, promotion of Salina to wider public and to tourist agencies and monitoring of birds and illegal hunting. Changes did not affect overall impact on the project.

## 11. Please describe and submit any tools, products, or methodologies that resulted from this project or contributed to the results

Tools, products or methodologies that resulted from this project or contributed to the result:

- EIA and EMP were prepared at the beginning of the project. Please find EIA+EMP: https://www.dropbox.com/sh/mm555wgvel26tsl/AAD4sdOTY0GnU1YrxExXy4Kma?dl=0
- Short report from EBWD which was organized on 4<sup>th</sup> October 2014: https://www.dropbox.com/sh/b02kmuoep2r7up6/AABanZOqRCW\_vMQbi2J\_g0PSa?dl=0
- Short report about info tables and new observation tower: https://www.dropbox.com/sh/qrtrvfpr5a7prbi/AAAU3-Z5H52TRuZ7n5UWffxGa?dl=0
- On this link you can find the chronology of happenings on Ulcinj Salina prepared in December 2014:
  - https://www.dropbox.com/s/qptamfmjxy9nmct/Chronology%20of%20events.docx?dl=0
- Design of billboards and pictures of set up billboards, some of them were present for more than 6 months:
  - https://www.dropbox.com/sh/wzr0mmnbpy6uofd/AACdaEKxumlaqVb405QnKNqba?dl=0
- Document "Actual situation on Ulcinj Salina" prepared in January 2015, Agenda and conclusion from I International Conference on the Protection of Ulcinj Salina: https://www.dropbox.com/sh/2pwxccjzo70vsvy/AAAauqYqjWTzf\_kWTnWxmb2Pa?dl=0
- Minutes of 2<sup>nd</sup> International Conference on the Protection of Salina Ulcinj: <a href="https://www.dropbox.com/s/slwkmygogzmtpr1/Minutes%20of%202nd%20International%2">https://www.dropbox.com/s/slwkmygogzmtpr1/Minutes%20of%202nd%20International%2</a>
   <a href="https://www.dropbox.com/s/slwkmygogzmtpr1/Minutes%20of%202nd%20International%2">Oconference%20on%20the%20Protection%20of%20the%20Salina%20Ulcinj.doc?dl=0</a>
- Strategy for Ulcinj Salina prepared by CZIP, EuroNatur and members of Association Dr. Martin Schneider-Jacoby: <a href="https://www.dropbox.com/sh/2gih4p8zf8815z2/AADVoB7j6Fp0cT6GSwXfOOxja?dl=0">https://www.dropbox.com/sh/2gih4p8zf8815z2/AADVoB7j6Fp0cT6GSwXfOOxja?dl=0</a>
- European Commission in "Montenegro 2016 Report" mentioned Ulcinj Salina as very important site for protection with sentence in nature protection section: "There is a significant delay in establishing protection over the potential Natura 2000 site of Ulcinj Salina. Resolute efforts and urgent action are needed to ensure protection of this site.". Please find report on link:
  - https://www.dropbox.com/s/it4jkkp0epcy7gu/20161109\_report\_montenegro.pdf?dl=0
- Legal analysis on Ulcinj Salina case: https://www.dropbox.com/sh/wanjx26zaxm0w2j/AACym3ToI-cmeU7qHSH5MCVOa?dl=0

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- On web site of Ms. Anneliese Dodds you can find a post "Campaigning to protect migratory birds in Montenegro":
  - http://www.anneliesedoddsmep.uk/campaigning\_to\_protect\_migratory\_birds\_in\_montenegro\_ulcinj\_salina

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## **Benefits to Communities**

## 12. Please describe the communities that have benefited from CEPF support

Please report on the size and characteristics of communities and the benefits that they have received, as a result of CEPF investment. Please provide information for all communities that have benefited **from project start to project completion**.

		Community Characteristics Nature of Socioeconomic Benefit																		
								С	Size		у				(e.g.	ge			ion-	ices
Community Name	Subsistence economy	Small landowners	Indigenous/ ethnic peoples	Pastoralists / nomadic peoples	Recent migrants	Urban communities	Other*	50-250 people	<b>251-500</b> people	501-1,000 people	Over 1,001 people	Increased access to clean water	Increased food security	Increased access to energy	Increased access to public services (	sed resi	Improved land tenure	Improved recognition of traditional	Improved representation and decision	
Ulcinj						Х					Х				Χ				Χ	Х

<sup>\*</sup>If you marked "Other" to describe the community characteristic, please explain:

Wider public – All citizens of Montenegro

#### **Lessons Learned**

#### 13. Describe any lessons learned related to organizational development and capacity building.

One of the most important lessons that we learned is: never giving up & there is no impregnable fortress, only bad invaders.

Through the Project implementation we learned how to engage society in protection of nature. One of the strongest aspect of engaging society was involvement of high level representatives, such as DC, EUD, representatives of different international organization. How to advocate for the nature was also one of valuable experiences we gained during the project.

Also, as the story of Salina was in the center of all happenings in Montenegro, we have established great cooperation with all media representatives and have built capacities and skills how to communicate specific issues to wider public via mass media and social media as well.

Moreover, trough organization of numerous and various events for different target groups CZIP, highly increased capacities in events organization.

Communication and cooperation with locals is very important for implementation of the project, CZIP staff learned it and we communicate and design new project with needs of local stakeholders, such as local communities, local NGOs (they know situation on the field), local government and tourism organizations, etc.

## 14. Describe any lessons learned related to project Design Process (aspects of the project design that contributed to its success/shortcomings)

Before making the project proposal, for technical issues, such as renovation or construction, engineers should be consulted in order to make preliminary calculations.

For successful project implementation it is crucial to be flexible, i.e.to have some possibilities to adjust to the situation in field and make changes during specific implementation activities.

One of the highlighted lessons learned in Project design process is the need to include local communities and NGOs from the very beginning as partners, and to build their capacities in order to ensure sustainability of the project.

# 15. Describe any lesson learned related to project Implementation (aspects of the project execution that contributed to its success/shortcomings)

It is very important to have good communication with stakeholders, relevant institutions, media and partners who are ready to help and support us in each phase of the project implementation (organization of trainings, round tables, promotion of the site, promotion in media, etc.).

Nature protection in Montenegro cannot be realized without strong organization, big pressure on the Government and support of foreign embassies, especially if we consider sites that are economically valuable, i.e. sites that can be seen as potential investor possibilities and can be easily transferred to tourist zone.

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Involving foreign diplomats and requesting their support in realization of the projects is very important. Without foreign support problem of Ulcinj Salina would be limited to the space within Montenegrin borders.

#### 16. Describe any other lessons learned relevant to the conservation community

During the project implementation we had great support of international NGOs (BLI, EuroNatur), conventions and national civil society. We learned that engaging more relevant members of the conservation community can only bring benefits and strengthen organizational capacities.

## **Sustainability / Replication**

#### 17. Summarize the success or challenges in ensuring the project will be sustained or replicated

Implementation of the project was a great challenge, not only for CZIP, but also for the whole environmental community in Montenegro.

At the very beginning of the project implementation, CZIP did not have any strong local partner. TO Ulcinj was willing to start with the promotion of Salina, but the most important aspect of nature protection remained questionable. During the implementation of the project we made partnership with the most important stakeholder – local community. Even though there were some differences in our approaches, we were on the same side when it comes to protection of the Salina. In addition to this, local NGOs (also those outside of Ulcinj) became interested in the topic. At one point we even had strong support from part of the local Government. Nowadays, there is NGO with the specific goal of protecting Ulcinj Salina, established by former employees of the Municipality and supported by representatives of DC. One of the greatest challenges was to ensure CZIP's involvement and future activities in this area.

Challenge was also to provide funds and make other donors interested in this area. MAVA foundation will fund a project on the Ulinj Salina in frames of its Strategy 2016-2022 for Mediterranean Basin.

# 18. Summarize any unplanned activities that are likely to result in increased sustainability or replicability

On 29<sup>th</sup> May, 2016, Association *Dr. Martin Schneider Jacoby* was established with the aim of celebrating the memory of German ornithologist, who helped the initial process of protecting and researching Salina, and who contributed to strengthening CZIP. Initiators of the Association are former German Ambassador, Gudrun Steinacker, CZIP, former Vice-President of Municipality of Ulcinj, Zenepa Lika, and Euronatur. Schneider Jacoby passed away on 15<sup>th</sup> August, 2012, spending his last years on research on Ulcinj Salina and Bojana Delta. The aim of the Association is to promote the protection of Ulcinj Salina and its Ramsar designation.

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#### Safeguards

19. If not listed as a separate Project Component and described above, summarize the implementation of any required action related to social and environmental safeguards that your project may have triggered

Presence of CZIP team on the territory of Ulcinj Salina and monitoring of illegal activities during 4 hunting seasons reduced illegal killing of birds.

EIA and EMP were prepared in May 2013. It served as a basis for future infrastructure development and restoration. EIA indicated possible negative impacts of this project on ornithofauna of Salina, as well as time and space limitations that have to be taken into account by the project implementer in order to decrease the negative impact.

Preparation of EIA and EMP for Ulcinj Salina helped in choosing locations for new observation tower, info tables and route for Educo and Eco trail and ensured avoiding the negative influence on the nature.

All activities were implemented in line with EIA and EMP conclusions.

Please find both documents on the following link:

https://www.dropbox.com/sh/mm555wgvel26tsl/AAD4sdOTY0GnU1YrxExXy4Kma

When it comes to social safeguards, activities such as training for local people to guide tourist groups in Salina will definitely increase number of visitors and tourists in Ulcinj and decrease trend of people leaving Ulcinj.

## **Additional Funding**

# 20. Provide details of any additional funding that supported this project and any funding secured for the project, organization, or the region, as a result of CEPF investment

Donor	Type of Funding*	Amount	Notes
EuroNatur	Α	арр.	Control of illegal activities (illegal hunting) in
		25.000,00\$	Ulcinj Salina (periods: 1 <sup>st</sup> November 2013 – 1 <sup>st</sup>
			April 2014; 17 <sup>th</sup> November 2014 – 1 <sup>st</sup> April
			2015; 1 <sup>st</sup> November 2015 – 1 <sup>st</sup> April 2016; 1 <sup>st</sup>
			November 2016 - 31 <sup>st</sup> March 2017).
LIPU -	В	5.000,00€	CZIP was awarded with the amount of 5,000
BirdLife Italy			EUR as a contribution for our campaign to
			save Salina.
EuroNatur	Α	2.274,30 €	Half costs for organization of I International
			Conference on Protection of Ulcinj Salina,
			which was held in April 2015

<sup>\*</sup> Categorize the type of funding as:

- A Project Co-Financing (other donors or your organization contribute to the direct costs of this project)
- B Grantee and Partner Leveraging (other donors contribute to your organization or a partner organization as a direct result of successes with this CEPF funded project)

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C Regional/Portfolio Leveraging (other donors make large investments in a region because of CEPF investment or successes related to this project)

## **Additional Comments/Recommendations**

21. Use this space to provide any further comments or recommendations in relation to your project or CFPF

## **Information Sharing and CEPF Policy**

CEPF is committed to transparent operations and to helping civil society groups share experiences, lessons learned, and results. Final project completion reports are made available on our Web site, www.cepf.net, and publicized in our newsletter and other communications.

Please include your full contact details below:

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